



Title: Operations & Supply Chain Leader

Location: REMOTE

Employment Type: Full-time

Role Overview

ATP Gov is seeking a results-driven Operations & Supply Chain Leader to build, optimize, and scale our end-to-end operational infrastructure. This senior leadership role is responsible for driving performance across operations, purchasing, and logistics, ensuring efficient delivery of products and services in a highly regulated government contracting environment.

Reporting directly to the President, this leader will play a critical role in enabling growth by strengthening supply chain resilience, improving execution, and aligning operational strategy with business objectives.

Key Responsibilities

Operations & Execution

- Lead day-to-day operations to ensure efficient, scalable execution aligned with company growth goals.
- Establish standardized processes and performance metrics that improve visibility, accountability, and delivery timelines.
- Drive continuous improvement initiatives focused on efficiency, cost reduction, and operational excellence.

Supply Chain & Purchasing

- Oversee procurement strategy, vendor management, and sourcing to ensure cost-effective and reliable supply of goods.
- Develop and maintain strong relationships with key suppliers, OEMs, and distributors.
- Negotiate contracts, pricing, and terms to optimize margin and supply continuity.
- Implement demand planning and forecasting processes aligned with sales and program needs.

Logistics & Fulfillment

- Manage logistics operations including inventory management, warehousing, and product distribution.
- Ensure timely and accurate fulfillment of customer and contract requirements.
- Optimize shipping strategies, lead times, and inventory levels to reduce costs and improve service delivery.
- Ensure compliance with federal shipping, handling, and tracking requirements where applicable.

Business Operations & Cross-Functional Alignment

- Partner with Sales, Contracts, Finance, and Program teams to ensure seamless execution from order to delivery.
- Align purchasing and logistics strategies with sales forecasts and contract obligations.
- Improve systems, tools, and workflows that support scalability and compliance in a government contracting environment.
- Provide operational insights and report to executive leadership to inform decision-making.

Team Leadership & Development

- Build, lead, and develop a high-performing operations and supply chain team.
- Establish clear roles, KPIs, and accountability across purchasing, logistics, and operations functions.
- Foster a culture of performance, collaboration, and continuous improvement.

Qualifications

- 8+ years of experience in operations, supply chain, logistics, or procurement leadership, preferably in government contracting, federal IT, or technology environments.
- Strong understanding of federal procurement processes, contract requirements, and compliance standards.
- Proven experience managing suppliers, inventory, logistics, and end-to-end supply chain functions.
- Demonstrated ability to scale operations in a high-growth or complex environment.
- Strong analytical and problem-solving skills with a data-driven mindset.
- Executive presence with the ability to influence cross-functional stakeholders and leadership.

Additional Details:

Compensation includes a base salary, commission, and benefits (PTO, 401(K), Health Insurance). ATP Gov is an Equal Opportunity Employer.

At ATP Gov, you'll join a mission-driven organization dedicated to supporting federal agencies with secure, reliable, and forward-thinking technology solutions. This role offers the opportunity to partner closely with executive leadership, influence sales strategy, and build scalable operations that directly support national missions.

SEND APPLICATIONS TO: Careers@atpgov.com